

Why Choose Agri-Business Program?

Simple. We know and fight for agriculture.

	Retro/Safety Agri-Business	Other Retro Associations
Required Membership	<ul style="list-style-type: none"> • \$105-\$140 annually 	<ul style="list-style-type: none"> • \$100s to \$1000s annually
Retro Program Fees	<ul style="list-style-type: none"> • 4% of industrial insurance premium 	<ul style="list-style-type: none"> • 5% of industrial insurance premium
Retro Refunds	<ul style="list-style-type: none"> • Yes – with employer portion to reserve funds for possible assessment 	<ul style="list-style-type: none"> • Yes – with employer portion to reserve funds for possible assessment
Safety Services	<ul style="list-style-type: none"> • Team of ag safety experts • Ag specific safety programs, trainings, best practices • On-site consultation • Accident trend analysis • Management and worker training • DOSH enforcement/appeals assistance • First hand DOSH/OSHA/WSDA/DOT experience • Free annual safety/claims workshops • Free worker safety and skills training 	<ul style="list-style-type: none"> • Generally do not have a team of safety professionals • May pay extra for services. • Lack ag specific knowledge. • Refers out to DOSH Consultation
Claims Management Services	<ul style="list-style-type: none"> • Ag claims management experts, L&I claims experience • On-site consultation • Cost trend analysis • Management training • Monthly claim trend reports 	<ul style="list-style-type: none"> • Lack ag specific knowledge • Only some have L&I experience
Legal Representation	<ul style="list-style-type: none"> • Retro Representation at BIIA for worker's comp and relevant DOSH appeals • Ag appeals are the only ones Farm Bureau handles 	<ul style="list-style-type: none"> • Pay extra for legal representation • Do not have specific ag experience
Human Resource Assistance	<ul style="list-style-type: none"> • Understand ag issues • Experience in ESD, Wage & Hour, ADA, and EEOC. • Q&A included 	<ul style="list-style-type: none"> • Lack ag specific knowledge • May pay extra for Q&A
Government Relations	<ul style="list-style-type: none"> • Dedicated in-house lobby team working on policy, tax and regulatory issues important to ag. • Farm Bureau is a key player in Olympia and Washington D.C. on behalf of ag. • WFB only represents ag (and partners with others on relevant non-ag issues) 	<ul style="list-style-type: none"> • May not lobby for members • Lack ag specific knowledge • Tend to be focused on numerous industries (need to partner with Farm Bureau for ag issues)
Other Benefits	<ul style="list-style-type: none"> • Access to more than 20 member discount programs • Grassroots leadership development 	<ul style="list-style-type: none"> • Not available



Retro/Safety